



## Why Host With Us?

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The difference with RVOvernights.com for Hosts

# Overview

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- Who we are
- How our program works
- What makes us different?

Featured In

**BUSINESS  
INSIDER**

**RVBusiness<sup>®</sup>**  
M A G A Z I N E

**yahoo!**  
**finance**

# Who We Are

## Kurt Nehlig & Rob Case (Co-Founders)

- Lifetime Small Business Owners
- Avid RV Owners and Travelers



# How the RV Overnight Program Works

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- We are completely **free for Hosts**
- There is **no commitment**. You can start and leave at anytime.
- We are a membership-based program for RV Owners. We connect RVers with Small businesses to help increase sales.
- Our members just need a parking space for one night, that's it. No services, facilities, or hookups. They are self-contained and have all they need (kitchen, restroom, etc.) inside their RV.
- You are in **control** of your location
  - Members “Request to Stay”
  - You can review, approve, or deny stay requests.

# How do I benefit from being a Host?

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- Make sales to new customers from outside your normal reach.
- Create new repeat customers
- Make new connections
- Drive revenue to your local area for other small businesses



# What Kind of Businesses Are Host Locations?

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Wineries



Farms



Non-Profits



Breweries



Museums



Churches



Distilleries



Attractions



BBQ Joints



Cideries



Animal Rescues



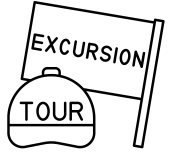
Golf Courses

# What can I charge for?

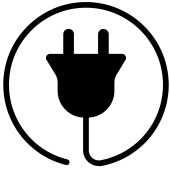
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Products, Produce, General  
Marketplace Items



Tours and Excursions



Electric Connection



WiFi Network and Connection



Water Connection or  
Water Fill Ups



Additional Nights



Firepits or Firewood



Temporary Parking Storage

# What Makes Us Different From Other Programs?

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- More Sales
- More Tips
- List Multiple Parking Spaces with Details
- Easy, Convenient, and Secure Check-In Process
- Easily Block Dates Annually
- More Filters
- Easy and Transparent Review Process
- Setting Member Expectations
- Stay Score and Review Rating
- Three Strike Policy




# More Sales

We remind our members to support our hosts with a purchase at every given opportunity.

- Online Marketplace
  - Connected to your profile and stay requests
- Tie in your existing payment providers
  - Currently supports
    - Paypal
    - Venmo
    - Stripe
    - Square
- **100% of Sales Go Directly To You**
- Members can always buy more once they arrive



You have requested a stay at ✕



**{{HostName}}**  
on **{{Check-InDate}}**

150 Atlantic Sr, | Rio Grande Valley,  
Brownsville TX

Winery  
1 Night  
Jun 28th, 2023 - Jun 29th, 2023

Please cancel this reservation by **{{dayBeforeCheck-In}}** to comply with our cancellation/no-show policy. You can read more about our [cancellation/no-show policy here](#)

**Parking Space**

Pick a Parking Space ▾

Please follow our program guidelines when staying at our hosts:

- Arrive before your hosts specified check-in time and let your host know if you are running late or cannot make it.
- Cancelling inside 24 hours or no-showing your stay is subject to our three-strike policy.
- Support your host with a purchase.
- Cleanup after yourself and your pets.

Yes, I agree to the [Terms and Conditions](#) of RVOvernights.

Yes, I understand the [Three-Strikes Policy](#) in regard to cancellation and no-shows.

I have read and will follow the [Member Guidelines](#).

**Message the host**

Start a conversation with the Host

○ Please support your Host with a Purchase

Hosts invite you to their business at no fixed cost. Our hosts only benefit from hosting when you as a guest make purchases. Select below offerings from this host and show your gratitude for their generous hospitality.

**BBQ Platter** \$55

Get the best of all of our favorites. Includes Pulled Pork, Brisket, Ribs and Cornbread ⊕

**Jefferson's Ocean** \$5

Reserve a bottle for your arrival ⊖ **1** ⊕

You can choose to pay now to reserve these items or commit to purchasing them when you arrive

Pay Now  Pay Later

Total price **\$5**

# Marketplace Sales and Payment Integrations

Tie to your account your existing payment processors like square, stripe, paypal, and more! We take 0% of your sales

**RV Overnights**

1 2 3 4 5

### Marketplace and Tipping

We want you to make the most of your hosting experience! For that reason we have a very simple marketplace built into our platform. Guests can add "Items" when making a stay request. We allow them to pay ahead with Paypal or Venmo or pay in person when they arrive. We also encourage "Tipping" when they are leaving their review of our hosts.

**Payment Options**

Connect your payment profiles

**venmo** **PayPal**

**Marketplace**

Title  Price

Product Description

**Add new item**

**Submit**

**RV Overnights**

Home Marketplace Profile Locations Manage Order

### Manage Marketplace

**Add new item**

25 Items Available / 2 Out of Stock

Search...

ID	Name	Category	Description	Price	Out of Stock
Item name # 1	Category Name	Item name # 1	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	<b>Go to Stock</b>
Item name # 2	Category Name	Item name # 2	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	<b>Go to Stock</b>
Item name # 3	Category Name	Item name # 3	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	
Item name # 4	Category Name	Item name # 4	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	
Item name # 5	Category Name	Item name # 5	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	
Item name # 6	Category Name	Item name # 6	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	
Item name # 7	Category Name	Item name # 7	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	
Item name # 8	Category Name	Item name # 8	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	
Item name # 9	Category Name	Item name # 9	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	
Item name # 10	Category Name	Item name # 10	Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed eiusmod tempor incididunt ut labore et dolore magna aliqua.	\$123	

# More Tips

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








Showing your hospitality deserves recognition!

- By allowing our members to become your guests, you are showing amazing hospitality
- We remind our members when writing reviews to show their appreciation with a tip
- We link your payment method on file with their tip so you and your team earn additional income



# List Multiple Parking Spaces (With Details)


- List not only how many spaces you have, but you can title each one, specify length, parking surface, and if the spot has any amenities for RVers

	Hopewell Winery	12	Lorem ipsum dolor sit amet	
	Twin Rivers Distilling	4	Lorem ipsum dolor sit amet	
Space Number	Title	Length	Parking Surface	Amenities
1	By the barn, open views	25 ft	Gravel	<input checked="" type="checkbox"/> 
2	By the barn, open views	25 ft	Gravel	<input checked="" type="checkbox"/> 
3	Class B's only, on gravel	25 ft	Gravel	<input checked="" type="checkbox"/> 
4	Back of property, secluded	25 ft	Gravel	<input checked="" type="checkbox"/> 
	Cornwell Farms	12	Lorem ipsum dolor sit amet	



+ Manage Location

## New Space

Space Details


Select Location 

Space Number  Space Title













Select Space Photo  

You can use a 10-9.JPG or PNG image.  
Max file size: 3.0 MB

Description

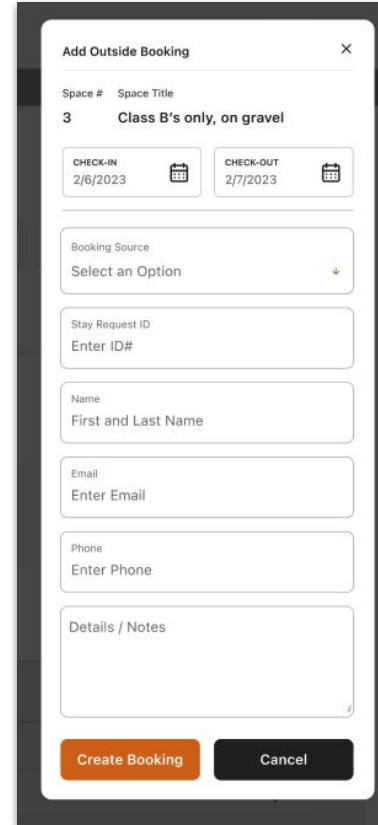
Length  Select Parking Surface 

Amenities

 House	 Amenity #	 Amenity #
 Amenity #	 Amenity #	 Amenity #
 Amenity #	 Amenity #	 Amenity #
 Amenity #	 Amenity #	 Amenity #

# Enter Outside Bookings for Spaces

- We make it easy to manage your spaces not only on our platforms, but on others also
- Enter Outside Bookings not per location, but per location and parking space
- Availability is easier to manage on all platforms
- Stays populate on your stay calendar so you can see all your bookings in one place.



The screenshot shows a mobile application interface for adding an outside booking. The form is titled "Add Outside Booking" and includes the following fields and options:

- Space #**: 3
- Space Title**: Class B's only, on gravel
- CHECK-IN**: 2/6/2023 (with a calendar icon)
- CHECK-OUT**: 2/7/2023 (with a calendar icon)
- Booking Source**: Select an Option (with a dropdown arrow)
- Stay Request ID**: Enter ID#
- Name**: First and Last Name
- Email**: Enter Email
- Phone**: Enter Phone
- Details / Notes**: A large text area for additional information.

At the bottom of the form, there are two buttons: "Create Booking" (orange) and "Cancel" (black).

# Easy, Convenient, and Secure Check-In Process

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## QR Code Check-In

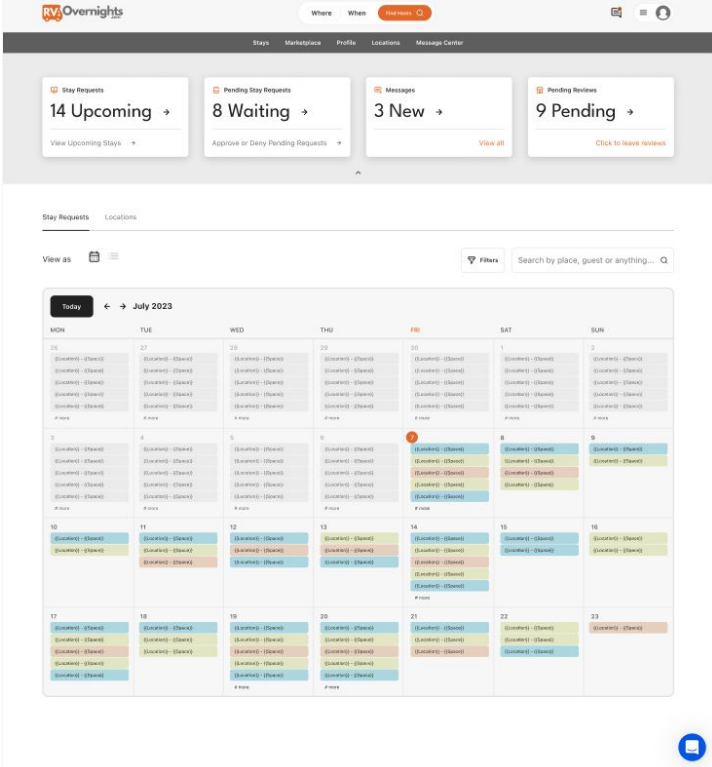
- Scan with any camera phone, no app or login required
- Once scanned, it confirms check-in of the guest
- Details of the guest and stay will show up on your phone including
  - Name
  - Rig
  - Photo
  - Stay Date
  - Phone and Email
  - Purchased or Committed items



# Easily Block Dates Annually

Seasonal? We make it easy!

- Our system lets you manage your availability
  - Block dates for your entire location or individual parking spaces
- You can choose if a date block will recur annually.
- Edit or Delete blocks at any time!



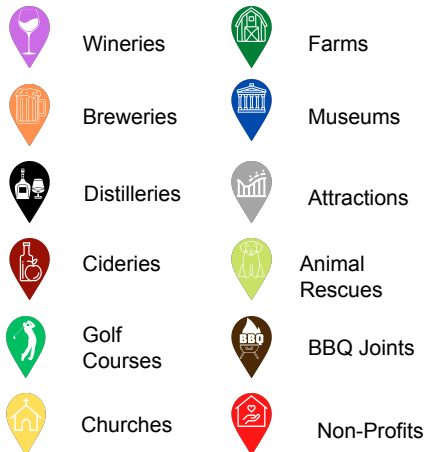
The screenshot displays the RVOvernights dashboard. At the top, there are navigation tabs for 'Stays', 'Marketplace', 'Profile', 'Locations', and 'Message Center'. Below this, there are four summary cards: '14 Upcoming' Stay Requests, '8 Waiting' Pending Stay Requests, '3 New' Messages, and '9 Pending' Pending Reviews. The main section is titled 'Stay Requests' and 'Locations'. It features a calendar view for July 2023, with columns for days of the week (MON to SUN) and rows for dates. The calendar shows various colored blocks representing availability or requests. A search bar is visible above the calendar, and a 'Today' button is on the left. A blue chat icon is in the bottom right corner.

# More Filters

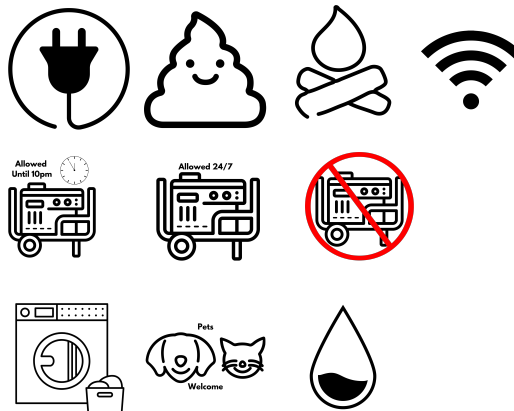
We make it easy for guests to find you, the perfect host!

This is just a **small** sampling of our categories, filters, and selectable preferences. All help members find the perfect host, You!

## Host Categories



## RV Amenity Filters



## Host Location Amenity Filters





# Setting Member Expectations

We want to make sure you can focus on your business

- We have built in a response time for everyone of our hosts onto your profile and stay request page
- When members view your profile, they will see your average response time.
- This helps alleviate follow ups and phone calls to stay requests.

RVOvernights

Where When Find Hosts

Stays Marketplace Profile Locations Message Center

Home

**Lone Eagle Brewing**  
4.4 - 92 Reviews | Rio Grande Valley, Brownsville Texas

Edit Profile

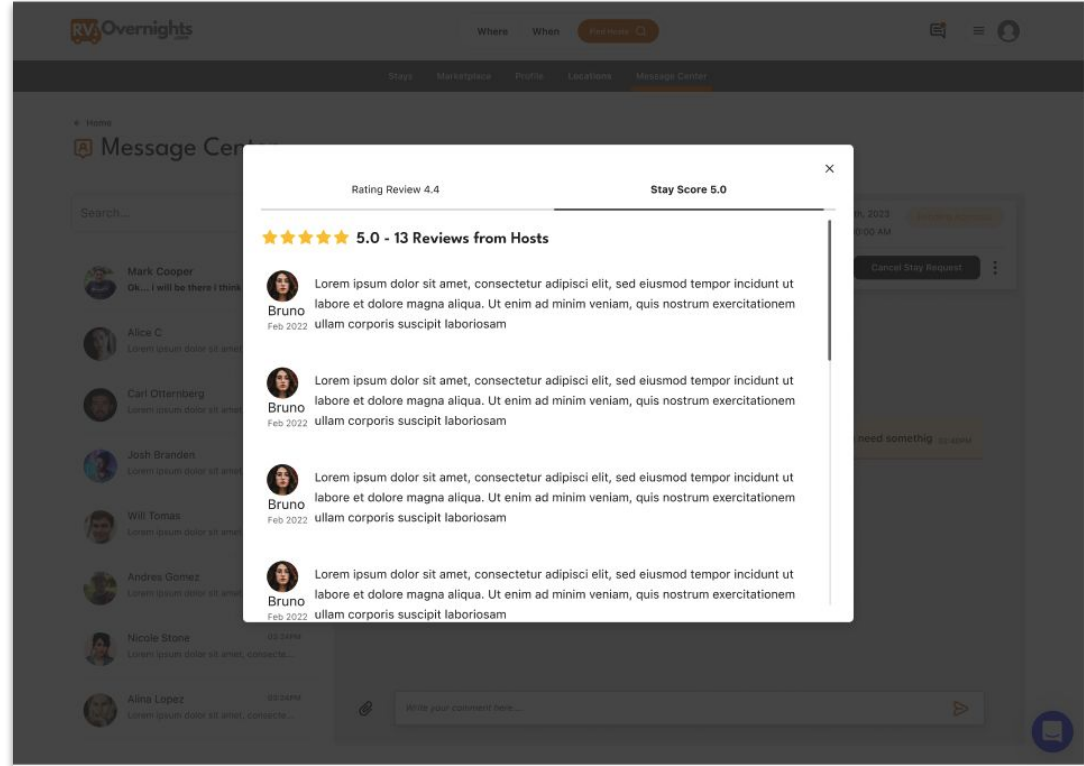
Brewery | 150 Atlantic Sr, | Rio Grande Valley, Brownsville TX

Space Rig Size	Parking Spaces	Max Nights Per Stay	Same Day Responses
< 25 feet	5	1	<b>23 Hours</b> Average Response Time

# Stay Score and Review Rating

Get more transparency on your guests.

- Review Rating
  - Number of Stars Based
  - Easy to fill and read text
- Stay Score
  - Percentage of stay requests completed to check-in
  - Includes any cancellations or no shows, no matter what the timeline



# Three Strike Policy

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Eliminating cancellations and no-shows

- We only allow members to cancel within 24hrs or no show a host three times before ejecting them from the program
- We want to respect our hosts time and make sure our members follow the guidelines of the program

## Three Strike Policy

Our host locations have limited availability and make accommodations to expect your arrival. When you cancel last minute or no-show a host, it hurts the host, and other members. The host loses out on a guest and sales for the night, and other members lose out on a place to stay. For this reason, we have our Three-Strike Policy

More than three last minute cancellations or no-shows will result in a review of your membership account to determine if your membership will be revoked.

# Hold Harmless Agreement

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Protecting our hosts and our program

- In addition to requiring all members and hosts to have insurance, our program also has a legal notice for members to ensure safety while at host locations.

## The Legal Stuff

Members agree to hold harmless RV Overnights LLC (RVOvernights.com, RVO), all Hosts and their officers, directors, employees and agents from and against any loss, expense, liability, damage, claim (including attorneys' fees) made or brought by or on behalf of you, your family or guests, or brought against RV Overnights LLC as a result of your actions, for any and all claims, controversies, actions, causes of actions, liabilities, demands or damages of whatever name or nature that arise from your use of any RV Overnights LLC materials or information.

# How Do I Sign Up?

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- Takes 3-4 Minutes To Fill Out The Application
- What you will need:
  - Required
    - At least one photo of your location
  - Optional But Suggested
    - Multiple Photos
    - Company Logo or Profile Image



Go To  
[www.RVOvernights.app](http://www.RVOvernights.app)